

Massachusetts Division of Insurance
Annual Report of Membership
in Small Group Health Insurance Plans ¹
as of December 31, 2000

	COVERED LIVES COMMERCIAL INSURANCE CARRIERS (WITH 2000 MEMBERSHIP ACCORDING TO 2000 ANNUAL REPORTS)	ANNUAL 1999 COVERED LIVES	ANNUAL 2000 COVERED LIVES	1999 - 2000 CHANGE COVERED LIVES	1999 MARKET SHARE	2000 MARKET SHARE
1	Aetna Life Insurance Company	1,633	424	(1,209)	0.2%	0.1%
2	Allianz Life Insurance Company of North America	112	91	(21)	0.0%	0.0%
3	Alta Health and Life Insurance Company	796	73	(723)	0.1%	0.0%
4	American Chambers Life Insurance Company	1,976	0	(1,976)	0.3%	0.0%
5	American National Insurance Company	704	601	(103)	0.1%	0.1%
6	Arbella Life and Health Insurance Company	3,580	0	(3,580)	0.5%	0.0%
7	Chesapeake Life Insurance Company	1,625	777	(848)	0.2%	0.1%
8	Conseco Senior Health Insurance Company	4	4	0	0.0%	0.0%
9	Employers Health Insurance Company	191	62	(129)	0.0%	0.0%
10	First Allmerica Financial Life Insurance Company	83	0	(83)	0.0%	0.0%
11	Fortis Benefits Insurance Company	1,522	1,285	(237)	0.2%	0.2%
12	Fortis Insurance Company	23	8	(15)	0.0%	0.0%
13	GE Group Life Assurance Company	134	113	(21)	0.0%	0.0%
14	Gerber Life Insurance Company	13,446	7,667	(5,779)	1.8%	1.0%
15	(The) Guardian Life Insurance Company of America	7,109	5,024	(2,085)	1.0%	0.7%
16	John Alden Life Insurance Company	11,246	10,902	(344)	1.5%	1.4%
17	John Hancock Life Insurance Company	1,373	0	(1,373)	0.2%	0.0%
18	Legion Insurance Company	0	998	998	0.0%	0.1%
19	Lincoln National Life Insurance Company	6	6	0	0.0%	0.0%
20	(The) MEGA Life and Health Insurance Company	7,093	9,578	2,485	1.0%	1.3%
21	Metropolitan Life Insurance Company	3,871	3,669	(202)	0.5%	0.5%
22	Mid-West National Life Insurance Company of Tennessee	1,710	4,331	2,621	0.2%	0.6%
23	National Health Insurance Company	537	496	(41)	0.1%	0.1%
24	New England Life Insurance Company	3,012	3,654	642	0.4%	0.5%
25	New York Life Insurance Company	840	0	(840)	0.0%	0.0%
26	PFL Life Insurance Company	2,081	1,423	(658)	0.3%	0.2%
27	Phoenix Home Life Mutual Insurance Company	108	56	(52)	0.0%	0.0%
28	Pioneer Life Insurance Company	56	20	(36)	0.0%	0.0%
29	(The) Prudential Insurance Company of America	20	13	(7)	0.0%	0.0%
30	Sentry Life Insurance Company	109	0	(109)	0.0%	0.0%
31	Sentry Select Insurance Company	92	101	9	0.0%	0.0%

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32	United HealthCare Insurance Company	22,200	10,927	(11,273)	3.0%	1.4%
33	United States Life Insurance Company	274	8	(266)	0.0%	0.0%
	TOTALS:	87,566	62,311	(25,255)	11.8%	8.2%

¹ Based on the 2000 Small Group Annual Reports currently on file with the Division.